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# Most Commonly Asked Questions About Getting A Real Estate Salesperson's License

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**Q. Do I need prior experience in real estate to apply for a salesperson's license?**

A. No.

**Q. What qualifications must I meet in order to obtain a salesperson's license from the State of California?**

A. You must be 18 years old, and successfully complete three License Qualifying courses: Real Estate Principles, Real Estate Practice, and a third real estate course of your choice, and pass the qualifying exam of the BRE.

**Q. What does "BRE" stand for?**

A. Bureau of Real Estate.

**Q. Does the BRE have a website?**

A. Yes: <http://www.bre.ca.gov> is the address. It has information for license applicants as well as consumers.

**Q. How do I prove I passed the License Qualifying Courses?**

A. An approved school will issue you a certificate of completion when you have successfully passed each course. You submit these certificates to the Bureau of Real Estate along with your application for the State exam.

**Q. How long is the BRE exam?**

A. 3 hours 15 minutes (in one session).

**Q. How many questions are on the exam?**

A. 150.

**Q. What is the minimum passing score?**

A. 70% (i.e., 105 of 150 questions).

**Q. What type of questions are on the exam?**

A. All questions are multiple choice with 4 choices.

**Q. What is the BRE fee to take the exam?**

A. \$60.

**Q. Is there a re-examination fee if I must take the exam again?**

A. Yes, it's the same as the original exam fee: \$60.

**Q. May I re-schedule an exam?**

A. Yes. The first re-scheduling costs \$15. Subsequent requests cost \$30.

**Q. Can I check about my exam date by phone?**

A. If you haven't received a notice by mail within three weeks, you may phone the BRE Examination section at 916-227-0900. You can also check your exam date on the BRE's website: [www.bre.ca.gov](http://www.bre.ca.gov).

**Q. Can I learn my actual score?**

A. Only if you fail. You will also be notified of the percentage of questions answered correctly in different subject areas.

**Q. If I fail the State exam, do I have to take the License Qualifying courses again?**

A. No, but you must take the State exam again.

**Q. Once I get my license, may I work on my own as a salesperson?**

A. No. A salesperson must always work under the control and supervision of a broker.

**Q. Once I get my license, do I have to be employed by a broker?**

A. No. You do not have to be employed by a broker to keep your license, but if you wish to WORK as a real estate salesperson you must be so employed by a broker.

**Q. Is an Exam Preparation course required by the BRE before taking the exam?**

A. No, but we think it's indispensable. The State exam questions cover more information than three License Qualifying courses.